

FMS PI Transcripts/ Interview Experiences

1. Engineering Background

Transcript-1

Profile: 95/93.8/86.7

Electrical

30 months workex in Consulting

P1: Which city are you from?

P2: What you do currently? Role?

Extempore topic - Mirror Image

P1: Discussion around extempore, asked about introspection, ways to introspect

P1: Told some psychology concepts and explained how the people saw the world after introspection

P2: Asked some ques from psychology but then asked to ignore since I dont have a similar background

P1: How was your city named?

P1: famous poet from the state?

P2: How would you rate your organisation?

P2: Has the organisation's popularity declined? Ranking amongst the Big 4?

P2: Any FMS passout you know in your company?

P2: Other calls?

Wished me good luck.

Extremely chill and friendly. Roughly 8 mins interview.

Transcript-2

BTech. in CSE

Fresher, 99.68

Two panelists, both female professors in their 40's or 50's. We'll call them P1 and P2.

Me, smiling: Good morning, teachers. [realized a second too late that the correct greeting would have been 'good afternoon professors' and now I sounded like a school kid]

P1, P2: *indulgent smiles and nods*

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P2: Good /afternoon/, Vaswati.

Me: Ah yes, I'm sorry Ma'am.

P2, pleasantly: It's alright :)

P1: So Vaswati, TMAAY.

Me: [launches into prepared answer]

P2, smiling: **So your extempore topic is, "5 important decisions by Vaswati, the Head Girl."**

You'll

have 60 seconds to speak, and 10 seconds to think beforehand.

Me: [Gets to speak about only 3 decisions before time runs out.]

Me: Oh, I'm sorry :]

P1: Don't worry, that's not a problem.

P1: So Vaswati, you're a BTech. student, you're majoring in CSE, so where does an MBA figure in?

Me: [prepared answer, + talks about how it's my dream to be an investment banker in a VC or PE firm, how it ties into my background of leading the Entrepreneurship Cell in college]

P1: So do you believe an MBA is required to be a good manager?

Me: talks about how it isn't absolutely /required/, how everyone learns in different ways, how some learn through experience, but how I personally am someone who benefits from a structured framework of learning, the kind that a degree can provide.

P1, P2 smile.

P1: So Vaswati, you want to be an investment banker. Can you tell me some of the key aspects of finance?

Me: Talks about raising capital through equity and debt, generating new revenue streams for a company while making sure you can achieve scale with profit, pursuing M&A.

P1, P2 smile.

P2: Can you tell me some prospective revenue streams for FMS?

Me, mildly panicking on the inside but smiling on the outside: [talks about how students can run a mutual fund for profit, with oversight from professors, knowing fully well FMS has some sort of MF already though probably not for profit]

P2, smiling: So do you think we need some registration with a regulator to run this sort of MF?

Me: Yes, I think so, since you'll be making financial gain by investing other people's money in potentially volatile securities markets... If I were a regulator, I would probably want to know.

P2: Yes, yes, I agree.

P1: Tell me Vaswati, there's all these multi-billion dollar corporations that are not generating any profit at all. How are they not going bankrupt? Why do people invest in them?

Me: Talks about liquidity and cash flow, how as long as there's a prospective positive free cash flow in 10, 20 years, that's often enough for many investors.

P1: How can they be sure the cash flow will be positive in so many years?

Me: Talks about valuation of companies

P1: How is valuation computed?

Me: Talks about DCF in detail, mentions formula for WACC which as far as I know is often used as the discount rate.

P1, P2 smile, seem satisfied.

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P2: Who is one business leader that you admire?

Me: fangirls about Leena Nair, what sets her apart, her journey and achievements, etc.

P2: Do you know which business school she's an alumnus of?

Me: XLRI Jamshedpur.

P2, smiling: Thank you Vaswati, it was really nice talking to you.

Me: Thank you Ma'am, it was a great experience interviewing at FMS.

P1: Take care and enjoy your stay in Delhi!

Transcript-3

10th - 97%, 12th - 83.085, B Tech CSE (VJTI Mumbai) - 6.53

Work ex - Wipro Limited - 25months

Board 6 - 2 panelists (M1, M2)

M1: Tell me about yourself

M1: **Extempore topic: Choose between Sambhaji Maharaj or Veermata Jijabai** (This is because of my college name)

M1: Where is your college in Mumbai exactly? - discussion on this

M1: So you stayed in hostel or anywhere else? Why not hostel? So how did you commute and how much time did it take?

M1: Why haven't you tried for JBIMS? I told its exam and further process is yet to take place, M1 was shocked this

M1: How is the seat distribution in JBIMS then?

M1: What was your role in Wipro?

M2: Why have you scored comparatively less in DILR section?

M2: What is syllogism?

M2: What is union of sets, intersection of sets?

M2: What is reaction between union and intersection and individual sets?

Transcript-4

99.72, GEM

B.Tech in CSE

Work ex of 19 months

3 months at Infosys and currently working on GeeksforGeeks as MTS

10th/12th/Grad – 93.42/91.0/83.4

Interview: (No WAT, It was extempore, SOP, and PI). There were 10 Panels. I was the last person in Panel-3 [11 persons on each panel]. There were 3 panelists – 2 males (M1 around 50 and M2 in his 50s) and one female (F middle-aged). It was around 10 min interview.

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They rang the bell and I entered.

M2: Pointed to seat

M1: Introduce yourself in short.

Me: Introduced myself.

M1: Now my colleague will give you a topic in which you have to speak for 1 min and you will get 10 sec to think before you start saying. (points to M2).

M2: Your topic is **“Think before you Speak”**.

I started to think and arrange my points

[interrupts in between – currently you are thinking before speaking]

Me: Was able to think of a few points and spoke and concluded. I grabbed what M2 said to start talking about the topic. Overall an OK extempore.

M1: Why MBA? (This is the SOP).

Me: Told the well-prepared answer. In between came the point where I mentioned that I was part of the tech fest management committee and got interested in management as a whole.

M1: In general management...

Me: Not specifically, what I wanted to say was that the functioning of management

M1: What are the management activities performed in the college fest?

Me: Started saying that the first point I mentioned was how to control expenses and receipts and tried to say a bit but M1 interrupted.

M1: You mean budgeting?

Me: Yes, and then for the further ones I mentioned the key point and tried to say just one sentence like Marketing for promotion, Organizing to properly arrange the whole event, Analysing for the correct account of all works, and so on.

M1: So there is no scheduling etc.

Me: Sir this is a part of organizing itself.

M1: Ok, get it, [points to F].

F: Do you follow finance current affairs?

Me: Try to follow

F: How?

Me: Newspapers, but I am not regular in it and also don't follow in a daily manner.

F: Who is the current finance minister of India?

Me: Said

F: What is special about her?

Me: I think she is the first female Finance minister of our country.

F: You think or you are sure?

Me: I think so.

F: What post was she in before becoming the finance minister?

Me: I don't know.

F: What is the function of RBI?

Me: Answered.

F: What is open market operation?

Me: Answered.

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F: What happens when RBI sells bonds?

Me: The capital size in the economy decreases.

F: Is capital the correct word here, or will it be liquidity?

Me: It will be liquidity.

F: What happens if liquidity decreases?

Me: Helps in controlling inflation.

F: What happens when RBI purchases back bonds from banks?

Me: Answered.

F: Who the bond belongs to?

Me: The central government.

F: So as currently BJP is the ruling party, so the bonds belong to them?

Me: No, not the party itself, but to the country.

F: Do you know in whose name the bonds are issued?

Me: No ma'am.

F: The president of India.

F: What is PSU?

Me: I don't know it ma'am but I can try. [She nods, but I confused it with divestment and answered wrongly].

F: What is the flow like? Give some examples.

Me: Obviously gave this answer wrong too because of the above mistake.

F: Is Delhi University a PSU university or a Central university?

Me: Central.

[F points to M2]

M2: Can RBI print as much money as it wants?

Me: Though it prints money if it prints money as it wishes will have huge disadvantages [and mentioned some]

M2: Do you know the limit?

Me: No sir.

[doesn't matter and points to M1]

M1: Do you have a Twitter account?

Me: No.

M1: Which bird is in the logo of Twitter?

Me: I don't know sir.

M1: Is it a bird or a Dog?

Me: It was earlier a bird but recently it has been changed to a dog.

M1: So it still was a bird. Any company which has a bird in its logo?

Me: Kingfisher (It suddenly strikes my mind).

M1: What is the logo of Nestle?

Me: I don't know sir.

M1: Do you eat Maggi?

Me: No.

M1: Then you can go, you don't eat Maggi (with an outburst of a laugh. Everyone else laughed and the mood got lightened).

M2: Nestle has come from the word "nest", It has a bird nest with the bird as its logo.

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Me: Ok sir, Thank You.

M1: So you can go now. It is Ok.

I thanked them and came out. I think it was an average interview as I was able to answer several questions though they were way out of my domain.

Transcript-5

99.03%ile, Biomedical Engineer

M1= Vivek Suneja, F1- Neha Bharadwaj (I also got to know their name only after PI)

F1- TMAY

F1- Extempore 15sec to think, 1 min to speak

Topic: **How is healthcare startup ecosystem is evolving** (Told, though took pauses 2 times)

F1- Extempore answer led to discussion on regulations, and Telemedicine space.

M1- So are you not looking to work on the field?

M1- What roles are available after Bachelors in Biomedical engineering?

M1- Do you follow business news? (I was paused for a few sec) okay Tell me names of some Biomedical equipment manufacturers? (Told)

M1- Tell us about your family?

M1- Discussions on my father's business, its turnover and profitability (I had not prepared the numbers for this, as I never used this in any of my answers; they gave me 20 secs to think, and I was able to present the estimates)

F1- What have so been doing since last year? (Job deferment, MBA plan, researching on things for SIP)

M1 – What are your career objectives? (Interrupted after 1 statement)

M1- Marketing! Tell me difference between Sales and Marketing (Interrupted after 1 difference)

M1- You have 30 secs, in first 15 sec sell yourself to us, and in next 15 sec market yourself for why we should take you in FMS (Sales: That I wish to participate in the shift in FMCG sector with growing Quick commerce and digital marketing; Marketing: Talked about how I delivered on my previous experiences)

M1- Is there any organisation you want to work for? (HUL)

F1- What does HUL does differently? (Purpose driven)

M1 – Can you give us an example (Talked about Brooke Bond Red Label's: SwadApnepanka campaign)

M1 – Okay Krishna, you can leave now!

2. Non-Engineers

Transcript-1

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Profile: 10/93.8/8.32

B Com- DU

Fresher

Panel: 1 male, 1 Female

Extempore topic- Trees.

P1:

1. favorite subject
2. What are Ethics.
- 3 Difference between Values and Ethics.
4. Which one can we teach?
5. Which one can we learn from observation?
6. Do we need this in management?
7. Have you heard that it has failed as a subject?

P2:

1. Where is your village?
2. A few things about my SoP
3. What are you good at? (Had a little back and forth on this)
4. What place is called the lungs of Delhi?
5. A bit on Taekwondo

A good interview, chill.

P2 was trying to test me a bit in the 3rd Ques. 10 Mins Interview

Transcript-2

Eco hons: 10/96.8/9.01

CAT ~ 99.98

Workex — 14 months in ICICI Bank

Duration: 7–8 mins of interview

2M and 2F in Panel (one M didn't say anything)

As soon as I entered, they started saying ki isko abhi bhaga denge. I saw an intention there to create a false perspective and to put you off the track.

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Greetings exchanged with all

F1 — So you are from Hindu College

Me : Yes and it's quite close, just one street away. Tried to explain that I know about the area.

F1 — So you got the motivation to do MBA from FMS by looking at it ?

Me : Told about my interest in pursuing a master degree since class 12th and explained how the red brick building motivated me.

M1 : Extempore round*

Gave the topic “**Business cycles and life cycles.**” and asked to think about it for 10 seconds and to speak for 1 minute after that. I was already prepared about the topic and started right there, that didn't seem good imo. Panel asked me to think and I didn't once again, was a bit excited but shouldn't be.

I read alot about it recently and correlated both the things and explained the different phases — recessionary, expansion, recessionary trough etc. And also how's the life phases different and involves a lot of human judgement.

They again started gossiping louder as soon as I started with my extempore, again saw a bad intention there.

F2: What are HNI customers ?

Me: Explained how ICICI decides if one is or not.

F2: What are NRIs ?

Me: Explained.

F2: What are overseas citizens ?

Me : Sorry I don't know about it.

F2: Explained a little bit.

Me : Further explained and told the difference between both. Ended it with saying that I am not very sure about who is overseas citizens.

Transcript-3

Profile: 94.3/82/75.9, BS-MS in Biological Sciences

Panel 2, last in panel (reporting time 2pm, my interview started at 6pm)

2F, 2M - 1F was silent, rest were asking questions

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T MAY

- Questions on project
- **Extempore on DNA and RNA-based vaccines**
- Why MBA instead of continuing in this line?
- In the current market scenario, how would a business be able to market bioweapons?
- A weakness of yourself and put emphasis on why we should not select you. (Wae -_-)
- Overall it went alright given I was literally the LAST in my panel so I'm glad it's over. 👍

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